

Invicta Valves Ltd (Industrial)

Invicta Valves Limited is part of the AVK Group, who are market leaders in the supply of valves, fittings and flow control equipment to the Water, Waste Water, Oil, Gas and Fire Protection industries throughout the world.

Brief Job Description

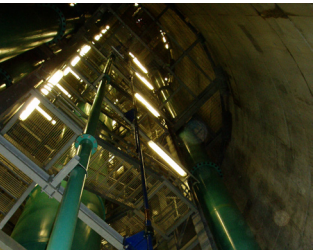
The primary objective for this role is to win specialist Service & Maintenance work for Invicta Valves with all UK Water Companies, either directly or via their Framework Contractors. This will be achieved through the securing of Contracts or Frameworks in the following core areas of expertise: -

- Valve Repair, Penstock Refurbishment, Actuator Servicing, Pipeline Isolation; Valve Releasing; Pipe Encapsulation; Leak Detection and Specialist Engineering Services

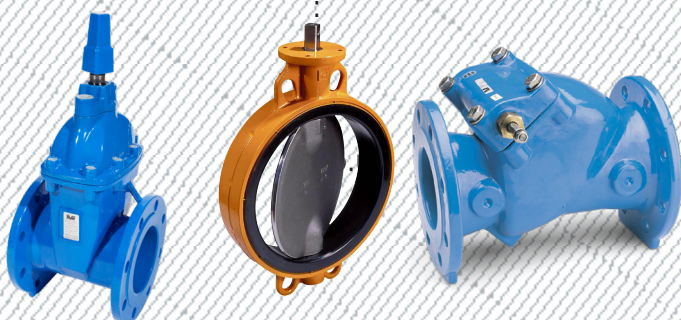
The role will report to the Managing Director and carries a national remit. This is not a people management role at this stage, but may develop that way in time. It's likely that the role will be ~ 70% customer facing and ~ 30% administration based as the successful candidate will be expected to play a major part in helping the commercial team in preparing PQQ's, ITN's, ITT's and Framework Bids.

The Successful Candidate:-

The successful candidate will need to have a demonstrable track record of either winning or managing service contracts in the UK water sector. Probably from a commercial background but with an engineering qualification, they will need to be familiar with the challenges and vagaries of bidding for and delivering service & maintenance contracts to major utility companies. This is primarily a field based role and consequently the location of the successful candidate is less critical than their ability to succeed in the role. However, as the role carries a national remit, a UK Midlands based location would probably be advantageous for travelling purposes.



Please apply in writing, including full C.V. and cover letter to



Andrew Izod
Email: aniz@invictavalves.