

Expect...

## **AVK** WATER AND WASTE WATER ENGINEERED SOLUTIONS

# **EXPECT** GLOBAL LEADERSHIP AND LOCAL COMMITMENT

#### WE COMBINE THE PRODUCT PORTFOLIO AND ENGINEERING SERVICES OF A GLOBAL LEADER WITH THE SUPPORT OF OUR LOCAL UK PROJECT TEAMS.

At AVK UK we are continually working on strategically positioning our sales, manufacturing and supply chain to ensure that the AVK UK Group remains the market leader in the design, supply and installation of engineered valves and pipeline equipment.

Supported by our 45 global manufacturing units across the world our specialist UK project sales team will successfully execute and coordinate complex infrastructure projects throughout the UK.

Through AVK's network of Global Manufacturing Centres of Excellence, we provide highly engineered product and service solutions, in accordance with all the relevant UK, European and international standards, whilst always understanding local project requirements.

Our product offering continues to expand significantly through investment and a proactive programme of strategic acquisitions.

- WORLD CLASS ENGINEERING
- SALES SUPPORT AND SERVICE
- PIONEERING INNOVATION









#### BRIEF HISTORY

The AVK Group is a privately owned industrial business that currently comprises 90+ group sales and manufacturing companies. AVK's core business is the production of valves, hydrants and accessories for the water and gas distribution network, sewage treatment and fire protection.

WATER



We offer an extensive range of valves, hydrants, penstocks, fittings and accessories and are specialists in large diameter products as well as standard sizes. Our products suit all types of pipe material, operating pressures and meets and exceeds global standards.

WASTE WATER



Specialist valves are required for operation under the arduous operating conditions of a water treatment plant. AVK's wide range of valves and accessories in specialised materials conform to recognised international standards and meet the needs of these harsh environments.



Dams, Reservoirs and Hydropower is one of the key growth market segments within the group. With over 160 years experience in this field, Glenfield valves have installed population in hundreds of dams, reservoirs and hydropower plants worldwide.

# **ONE TEAM, 3 BRANDS,** MANY SOLUTIONS

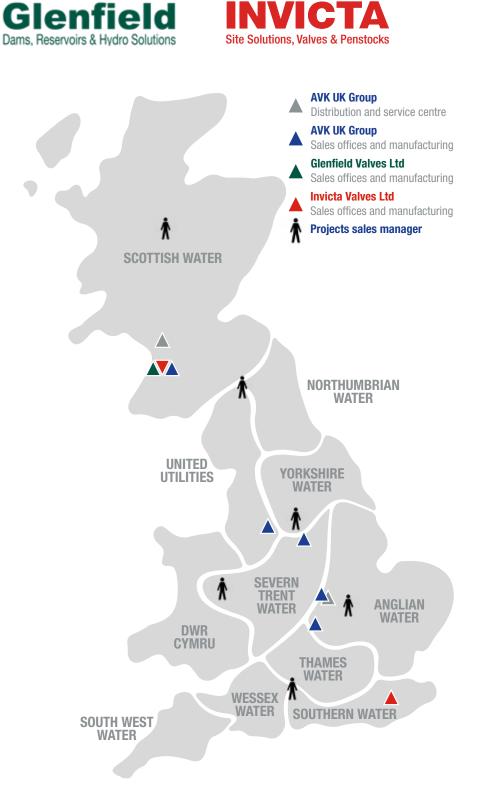


## AVK UK GROUP, ALWAYS ON YOUR DOORSTEP.

Part of 90 group sales and manufacturing companies world wide, supplying more than 80 countries with products and services.

By listening to our customers, we live up to the market expectations. We value the importance of local customers being serviced by local engineers. Customer feedback, local market intelligence and environmental considerations are at the forefront of our design and engineering processes.

Our product specialists carry out design and development at our strategically located manufacturing facilities across the UK whilst working closely with our state of the art centres of excellence around the world.



# **EXPECT** IT TO BE EFFECTIVE AND EASY

## WHERE DO YOU GO FOR...

#### OUR CUSTOMERS NEED A PARTNER WHO IS EASY TO DO BUSINESS WITH.

Within our vast range of capabilities we can provide a comprehensive range of engineering and site solution packages. Our specialist teams come to you to identify the perfect solution - from feasibility and site audit to network leakage management and repair.

## Our product range from DN50-3000+ includes an extensive range of:

- Wedge gate valves
- Parallel faced gate valves for dams and reservoir applications
- Butterfly valves
- High performance recoil check valves
- Needle control valves
- Free discharge, cone, hollow jet valves
- Submerged discharge valves
- Plug valves
- Air control valves
- Automatic pressure and level control valves
- Penstocks, sluice and roller gates
- Stop logs
- Bellmouths
- Flap valves

#### **Engineered and Site Solutions:**

- Site Surveys and Health Checks
- Supply, Installation, Refurbishment and Replacement
- Design and Manufacture of Ancillary Equipment
- All Associated Enabling, Electrical and Civil Engineering Services
  Equipment Commissioning
- Equipment Commissioning
- Scheduled Maintenance and Servicing Contracts
- Extended Warranties
- Post Contract Training
- UK Coverage
- Bespoke fabrication services



### ...ENGINEERING

**NETWORK MODELLING** 

**CFD ANALYSIS** 

FE ANALYSIS

HYDRAULIC SYSTEM CALCULATIONS

FLUID TEST LABORATORY

## ...SUPPORT





SUSTAINABLE SMART WATER MANAGEMENT SOLUTIONS



# **"WE'VE GOT THE SOLUTION** FOR YOU"













# **EXPECT QUALITY** IN EVERY STEP

#### **AVK UK GROUP** Manufacturing, sales and engineering site service centres of excellence



#### **AVK UK MANUFACTURING**

- Established in 1984 •
- Located across the UK (5 sites)
- Manufacturers of high quality water, waste water, gas and fire valves and fittings



- 16,241 m<sup>2</sup> •
- Quality System ISO 9001 •
- Product approvals: BS750, BS5163, EN1074, WIS, GIS/V7, GIS/V4, GIS/EFV1, PED



#### **GLENFIELD**

- Established in 1852 (Member of AVK Group since 2001)
- Located in Scotland, UK •
- Project management, 3D design, network • modelling, CFD analysis, hydraulic calculations, R&D, valve application selection
  - 7 employees
- 300m<sup>2</sup> •

•

•

Quality System: ISO 9001



#### **INVICTA**

- Established in 1982 (Member of AVK Group since 2010)
- Located in Kent
- 30 years experience of site services work in the UK water industry.
- 30 employees
- 905 m<sup>2</sup>
- Valued accreditations UVBD, ISO 9001, UKAS, ANAB



AVK UK Group Distribution and service centre

#### AVK UK GROUP DISTRIBUTION AND SERVICE CENTRE

- Established in 2016
- Located in Scotland, UK
- Distribution and service centre
- 2 employees
- 5000m<sup>2</sup>
- Quality System: ISO 9001

•

## **"WE STAND BEHIND OUR PRODUCTS** FOR LIFE"







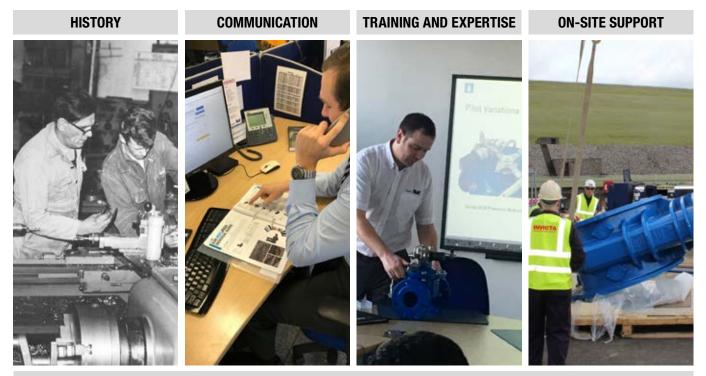






# **EXPECT** A LONG-TERM PARTNERSHIP

WITH A HISTORY SPANNING OVER 160 YEARS we invest in and build on long-term partnerships, because our customer relationships are much more valuable than a single commercial transaction.



**ENGINEERED SOLUTIONS** 



## **"CONTINUED PROJECT SUPPORT AND** AFTER SALES SERVICE"







# **EXPECT** A PROMPT RESPONSE

**FROM THE CUSTOMER'S PERSPECTIVE, OUR VALVES AND FITTINGS FORM PARTIAL, YET VITAL, PARTS OF CONSTRUCTION PROJECTS.** Therefore, our deliveries have to be punctual, our response timely.

## **DEDICATED TO:**

- Accessibility 24/7
- State-of-the-art communication channels
- Highly trained local
  engineers
- Highly trained customer service teams
- Customer product training
- Providing solutions

#### WAYS OF COMMUNICATION

**AVK UK** T: +44 (0) 1604 601188 E: customerservices@avkuk.co.uk

**Glenfield Sales and Engineering** T: +44 (0) 1292 670404 E: drh@glenfield.co.uk

Invicta Site Solutions: T: +44 (0) 1622 754613 E: sales@invictavalves.co.uk













## "...OUR GLOBAL MANUFACTURING UNITS POWER OUR SUPPLY CHAIN..."

# **"WORKING TO** YOUR PLAN"



AVK Group are, at all times, pro-actively providing technically advanced products. Our products comply with, and often exceed, the highest standards of safety and durability and are in accordance with all common national and international standards such as BS, EN, ISO, CEN, DIN, GB AWWA, JWWA and many more.



AVK UK Ltd T: +44 (0) 1604 601188 E: projects@avkuk.co.uk

**Glenfield Sales and Engineering** T: +44 (0) 1292 670404 E: drh@glenfield.co.uk Invicta Site Solutions: T: +44 (0) 1622 754613 E: sales@invictavalves.co.uk



#### www.avkuk.co.uk/MeetTheTeam

UKW&WWP 2018 Copyright@AVK Group A/S 201