

Product Manager – Control Valves

VACANCY: Product Manager – Control Valves

LOCATION: Flexible (Remote working available)

DEPARTMENT: Smart Water and Pressure Management

About Us

AVK UK Limited is part of the AVK Group; who are market leaders in the design, manufacture and supply of valves, pipe fittings, hydrants and flow control equipment to the Water, Waste Water, Oil and Gas industries throughout the world.

About the Role

As the 'owner' of the AVK Control Valve product range and sales budget, you will play a pivotal role in helping grow market share and driving continued product improvement. You'll provide technical and commercial support across sales, operations, and site services, supporting control valve projects from initial quotation through to delivery and beyond.

Key Responsibilities:

- Act as the product champion for control valves, supporting colleagues and customers throughout the sales process.
- Review technical specifications, drawings, and scopes of work for control valve projects.
- Collaborate with our internal supply chain and external customers to ensure successful project delivery.
- Provide specialist advice and training internally and externally.
- Develop relationships with key decision-makers in water companies and contractors.
- Monitor competitor activity and contribute to marketing campaigns.
- Ensure compliance with health & safety and company procedures.

About You

- Strong technical and commercial understanding of control valves and related products.
- Excellent communication and relationship-building skills.
- Ability to manage projects and deliver exceptional customer service.
- Experience in the water industry or similar technical environment is advantageous.

What We Offer

- Competitive salary
- Remote working options
- Personal Incentive scheme
- 33 days holiday (including public holidays)
- Life Assurance (x3)
- Company pension plan
- Employee Assistance Programme
- Discounts and cashback across major retailers
- Career progression and personal development opportunities

We know that our people make the difference in the AVK Group, and we are looking for skilled, passionate, and driven professionals to work with our inspirational leaders; to promote our culture, enable change and champion a lean environment.

APPLY NOW - Please send your up-to-date CV to careers@avkuk.co.uk

